

## Core Models and Definitions

### The Model of Critical Success Factors in Coaching

“Critical success factors” are the characteristics of a job requirement or a type of handling of a topic which need to be looked at.

As a model of the Hamburger Schule it is on this page as an example of the extension of principle success factors in coaching up to the context of “business”. This approach is also adaptable for other contexts.

The “Model of Critical Success Factors in Coaching” represents all relevant characteristics which need to be looked at in coaching – in particular within the context of “business” – and need to be worked on in a professional manner.

The model can be used in the preparation of a coaching as well as an evaluation scale for coaching that has already taken place.

### Model of Critical Success Factors of the Systemic Management Coach

